


Products


Solutions

Services

# Facts & figures

The 2021 financial year at a glance




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People for Process Automation


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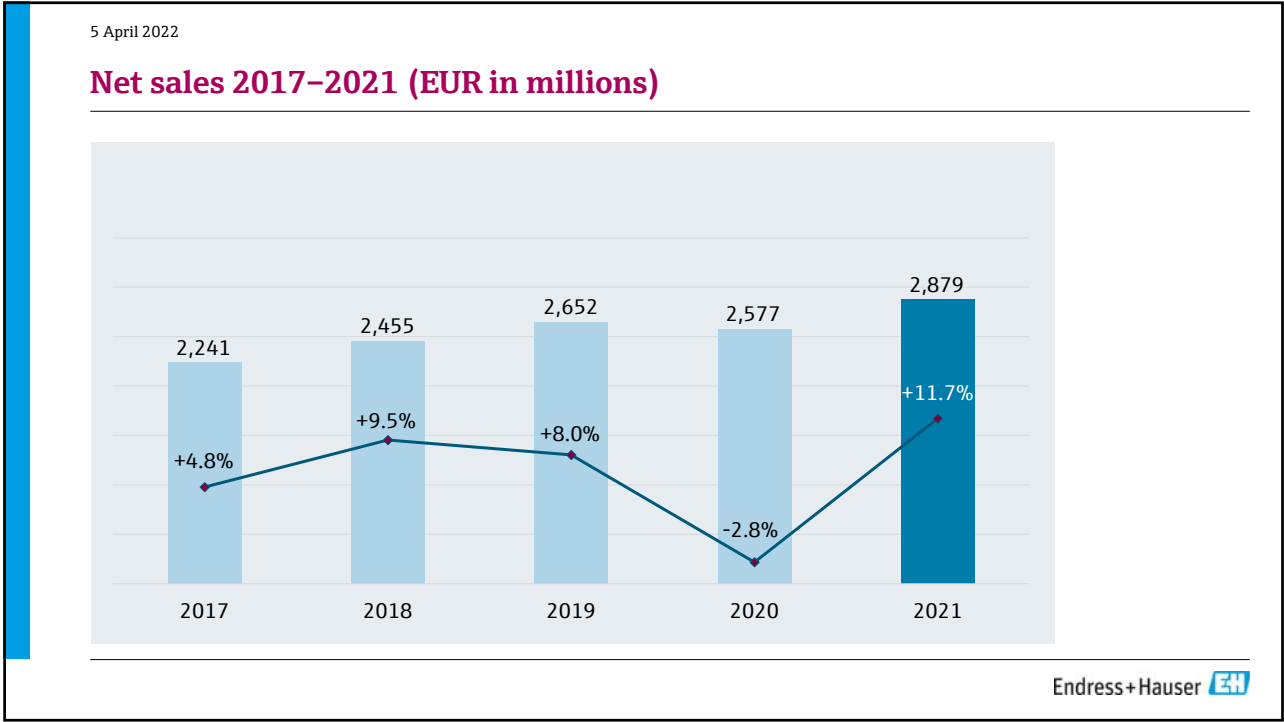
# Annual report 2021

- as per International Financial Reporting Standards (IFRS)
- in EUR

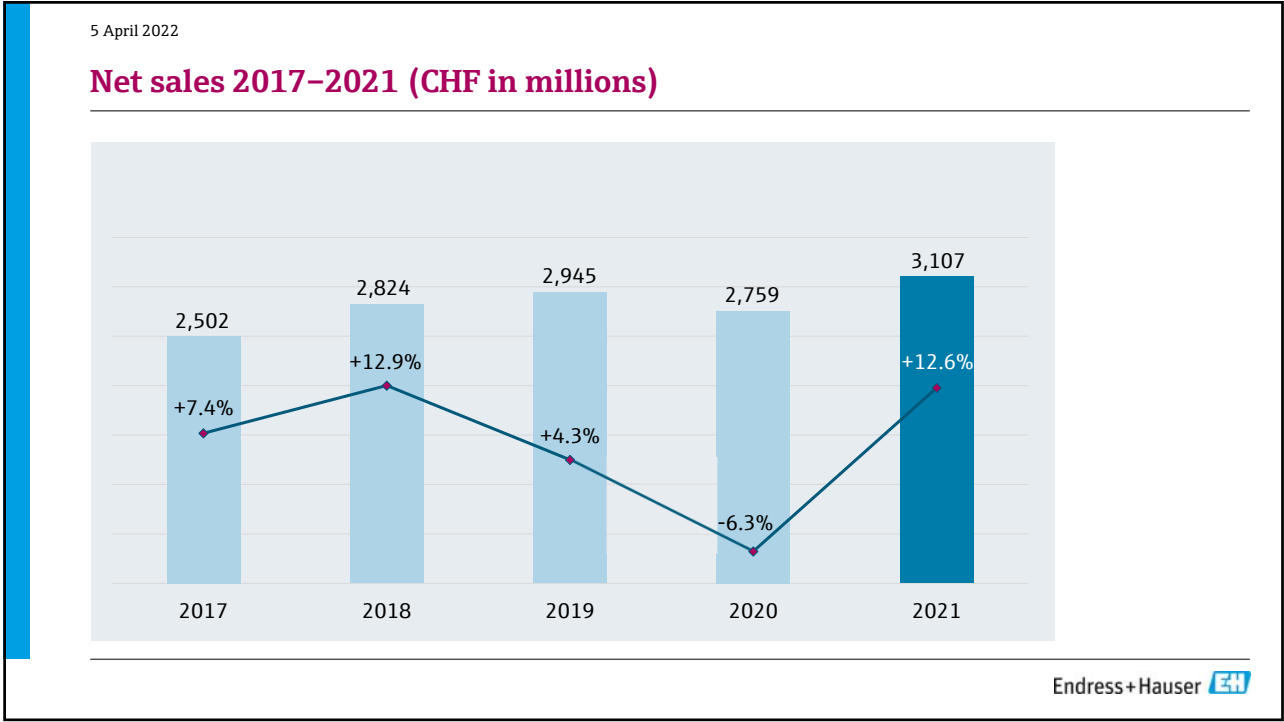


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## Net sales development

EUR in millions	2021	2020
Net sales	2,879	2,577
Growth rate	11.7%	-2.8%
of which		
Comparable growth	12.2%	0.0%
Acquisition, divestment	0.0%	0.0%
Currency effects	-0.5%	-2.8%

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## Net sales by region

EUR in millions	2021	2020	Variation
Net sales	2,879	2,577	11.7%
Europe	1,257	1,173	7.2%
Asia-Pacific	896	763	17.4%
Americas	624	534	16.8%
Africa, Middle East	102	107	-4.6%

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Employees by region

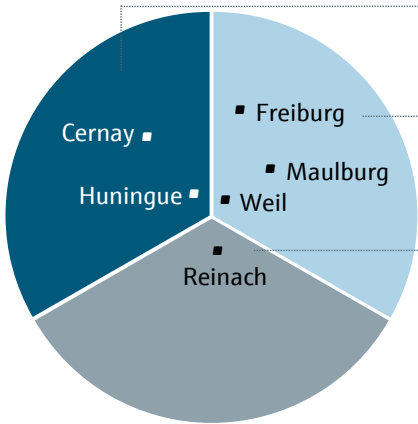
as of 31 December	2021	2020	Variation
Group	15,117	14,454	+663 +4.6%
Europe	10,517	10,083	+434
of which are Basel region	5,289	5,084	+205
Asia-Pacific	2,568	2,452	+116
Americas	1,766	1,653	+113
Africa, Middle East	266	266	+0

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Companies and employees in the Basel region

31 Dec 2021 vs 31 Dec 2020



<b>Total</b>	<b>5,289</b>	<b>+205</b>
<b>France</b>	<b>682</b>	<b>+57</b>
Cernay	517	+46
Huningue	165	+11
<b>Germany</b>	<b>2,648</b>	<b>+85</b>
Maulburg	1,911	+77
Freiburg	193	+13
Weil	544	-5
<b>Switzerland</b>	<b>1,959</b>	<b>+63</b>
Reinach	1,959	+63

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**Profit & loss statement – key ratios**

EUR in millions	2021	2020	Variation
Net sales	2,879	2,577	11.7%
Operating expenses	2,505	2,271	10.3%
of which			
Purchased goods and services	824	703	17.2%
Personnel expenses	1,100	1,019	7.9%
Depreciation and amortization	140	149	-6.1%
Other operating expenses	442	400	10.5%

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**Profit & loss statement – key ratios**

EUR in millions	2021	2020	Variation
Net sales	2,879	2,577	11.7%
Operating expenses	2,505	2,271	10.3%
Operating profit (EBIT)	434	337	28.8%
Net financial result	32.0	0.5	6,270.1%
of which			
Interest result	1.3	-0.3	557.7%
Net foreign exchange gains/losses	-1.3	-6.7	81.3%
Result from financial assets	31.9	7.5	324.0%


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**Profit & loss statement – key ratios**

EUR in millions	2021	2020	Variation
Operating profit (EBIT)	434	337	28.8%
Net financial result	32.0	0.5	6,270.1%
Results from associate companies	-2.2	0.0	
Profit before taxes (EBT)	464	338	37.4%
Return on sales (ROS)	16.1%	13.1%	3.0 pts.
Net income	357	255	40.0%
Effective tax rate	23.1%	24.5%	-1.4 pts.
Productivity factor	1.41	1.34	0.07

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**Balance statement – key ratios**

EUR in millions	2021	2020	Variation
Total assets	3,688	3,149	17.1%
Non-current assets	1,683	1,476	14.0%
of which tangible fixed assets	1,136	1,061	7.2%
Current assets	2,006	1,673	19.9%
of which			
Inventories	457	357	28.0%
Trade accounts receivable	522	450	15.9%
Short-term financial assets	398	315	26.3%
Cash and cash equivalents	482	457	5.5%


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**Balance statement – key ratios**

EUR in millions	2021	2020	Variation
Total assets	3,688	3,149	17.1%
Equity	2,916	2,425	20.2%
Equity ratio	79.1%	77.0%	2.1 pts.
Liabilities	772	724	6.7%
of which			
Bank loans	1	2	–43.2%
Leasing	53	57	–6.2%
Retirement benefit obligations	89	179	–50.1%
Other employee benefit liabilities	161	103	56.9%

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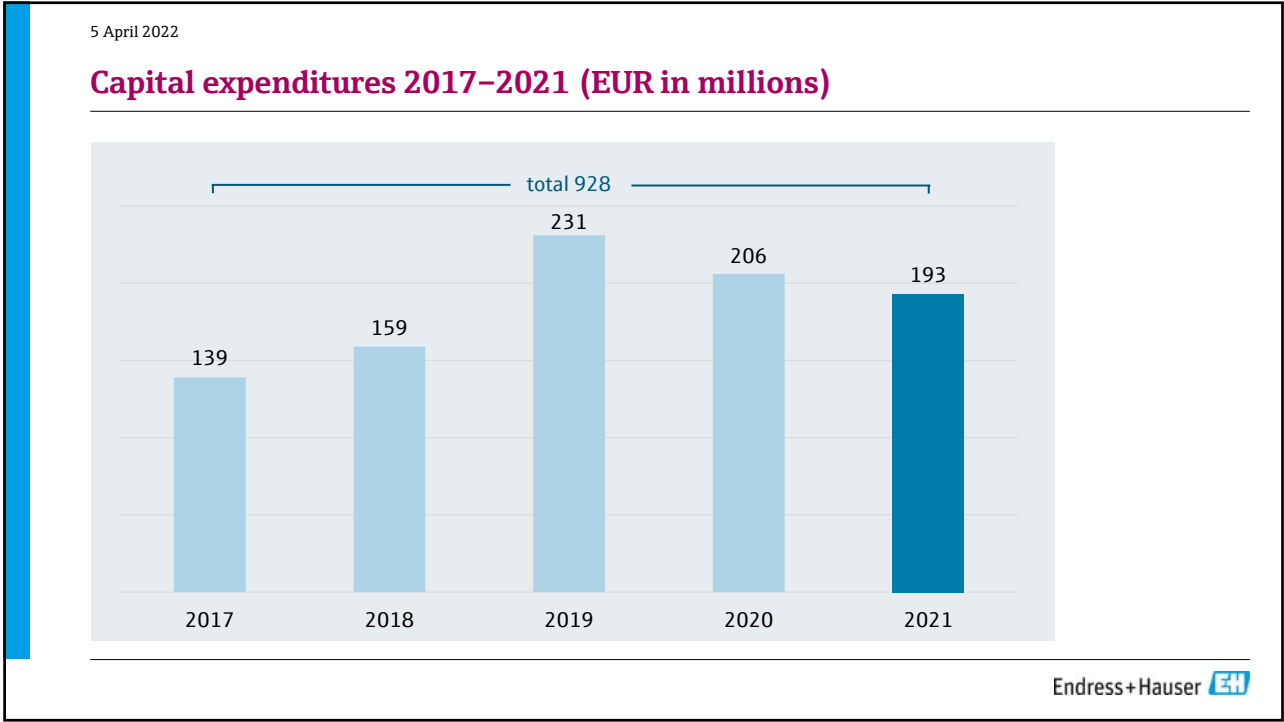
5 April 2022

**Research & development, capital expenditures**

EUR in millions	2021	2020	Variation
Research and development	213	195	9.4%
as % of net sales	7.4%	7.6%	–0.2 pts.
Capital expenditures	193	206	–6.4%
Depreciation and amortization	140	149	–6.1%

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Capital expenditures in the Basel region

EUR in millions	2021	Budget 2022
<b>France</b>	<b>6.8</b>	<b>7.7</b>
Endress+Hauser Flow, Cernay	5.5	6.9
Endress+Hauser France, Huningue	1.4	0.8
<b>Germany</b>	<b>25.7</b>	<b>48.2</b>
Endress+Hauser Level+Pressure, Maulburg	20.4	35.0
Endress+Hauser InfoServe, Weil and Freiburg	2.3	4.7
Endress+Hauser Germany, Weil	2.5	3.1
Others	0.5	5.4
<b>Switzerland</b>	<b>47.7</b>	<b>57.5</b>
Endress+Hauser Flow, Reinach	42.5	50.4
Endress+Hauser Digital Solutions, Reinach	0.5	0.3
Others	4.7	6.8

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