

# The Endress+Hauser Group

Partner for process improvement



## What drives us

### Our heart beats for measurement technology

- Careful use of resources
- Safe supply of goods
- Protection of our environment

2.9 mil. sensors

Endress+Hauser delivers annually





## Partner of the process industry

### Process engineering is our world

- Process and laboratory measurement technology
- Automation solutions and services

125 countries  
with their own sales centers  
and representatives





## From the region, for the region

### Global production network

- Customer-specific manufacturing in major economic regions
- Partnerships with key suppliers
- Efficient transport logistics

36 sites

for production in 11 countries  
and on four continents





## Part of our lives



### The world is full of process engineering

- Many everyday goods are produced with the help of process engineering
- Endress+Hauser products enable safe and reliable supply

5.3 bil. people

come into contact every day with  
products that are manufactured using  
our measurement technology

## From pasture to supermarket

### Dairies have plenty of instrumentation in use

- Flowmeters record the quantity of milk
- Temperature sensors are required to control the pasteurization of the milk
- Cleaning processes require analytical technology

**€4,000 per year**

or more is the potential cost of energy losses due to inaccurate temperature measurement during ultra-heat treatment





## 2024 facts & figures



## Corporate social responsibility

**SBTi**  
joined in 2023

**78** points –  
gold level in the EcoVadis audit

Sustainability reporting since  
**2014**

**Net-zero CO<sub>2</sub>**  
emissions target

**Water Challenge**  
for access to clean water



## Our value proposition

### We are partners for process improvement

- Longevity and stability
- Complete portfolio and digital capabilities
- Industry expertise and application knowledge

>100,000

customers worldwide trust us



## We are constantly expanding our offering

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### Process automation

**Endress+Hauser**   
People for Process Automation

### Laboratory automation

**analytikjena**  
An Endress+Hauser Company

### Sensor technology

 innovative  
Sensor  
Technology  
physical · chemical · biological



## Strategic partnership with SICK in process automation

### Solutions for more efficiency and sustainability

- Marketing of process analyzers and gas flowmeters via Endress+Hauser
- Added value for our customers through expanded portfolio and combined expertise

>800

employees in  
42 countries for  
sales and service

Joint venture

for production and  
development with >730  
employees

People for  
Process  
Automation

## Longevity + stability

Customers and partners can always rely on Endress+Hauser





## Our vision and mission

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### **Vision**

We are a successful family company. In laboratory and process automation, customers around the world trust our products, solutions and services to improve their processes, and thus their products, sustainably.



### **Mission**

We support our customers to improve their products and manufacture them even more efficiently.



## The family-owned company Endress+Hauser

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The Endress family in 2024



Steven Endress, Sandra Genge and  
Dr. Klaus Endress



## The Endress+Hauser brand values



### **Commitment**

We stand out through our personal, customer-oriented, competent and reliable engagement

### **Excellence**

We demonstrate excellence through our outstanding, solutions-oriented, innovative and valuable services

### **Sustainability**

We act responsibly and independently, while being values-conscious and protective of the environment, thus strengthening sustainability at all levels

### **Friendliness**

By conducting ourselves in a distinctive, credible and low-key manner, others view us as friendly and likable



## The People for Process Automation





## Our Strategy 2027+



## The Executive Board

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## The Supervisory Board



**Thomas Bachmann**

**Dr Heiner Zehntner**  
Secretary

**Antoniotta Pedrazzetti**

**Sandra Genge**

**Michael Ziesemer**

**Steven Endress**

**Mathis Büttiker**  
Vice President

**Matthias Altendorf**  
President

**Thomas Kraus**

## Complete portfolio + digital capabilities

Our customers make better decisions thanks to valuable insights into their processes





## The most complete portfolio in process instrumentation

### The right solution for every task

- Measurement of level, flow, pressure and temperature
- Analysis of liquids, gases and solids
- System products

1,200 product families

in millions of variants are offered by  
Endress+Hauser for process instrumentation



## We combine technology and knowledge

### Expertise at all points of contact

- Sales engineers with industry and application knowledge
- Worldwide network of product and industry experts
- Smart online tools for many tasks and requirements

50%

of our customers are actively using  
our digital platforms





## We offer services with added value

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### Improvement of plant performance

- Repair, commissioning, maintenance and calibration of devices
- Technical support and training
- Consultancy for optimization of maintenance, calibration and engineering

**1,500 specialists**

comprise our global service network

## We help to automate processes

### Solutions for logistics, quality management and engineering

- Handling and storage of materials
- Quality and compliance assurance
- Digitalization of operational processes

>15,000

solutions projects  
successfully  
implemented  
in the last  
three years



## We support with digital capabilities

### Better decisions based on data

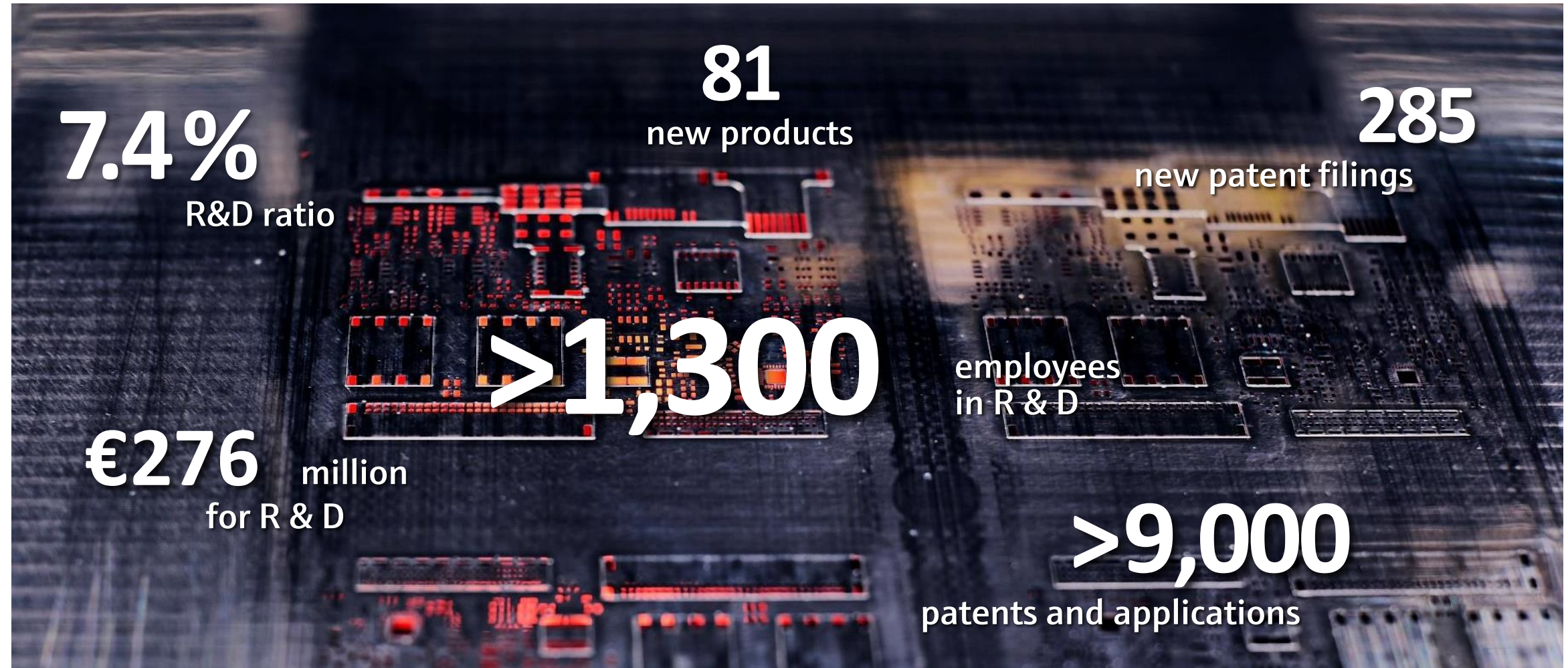
- Heartbeat Technology for diagnostics, verification and monitoring
- Netilion cloud-based IIoT ecosystem for digital services

>64 mil.

digital twins of devices in our  
common equipment record



## Innovation in figures 2024





## Industry expertise + application knowledge

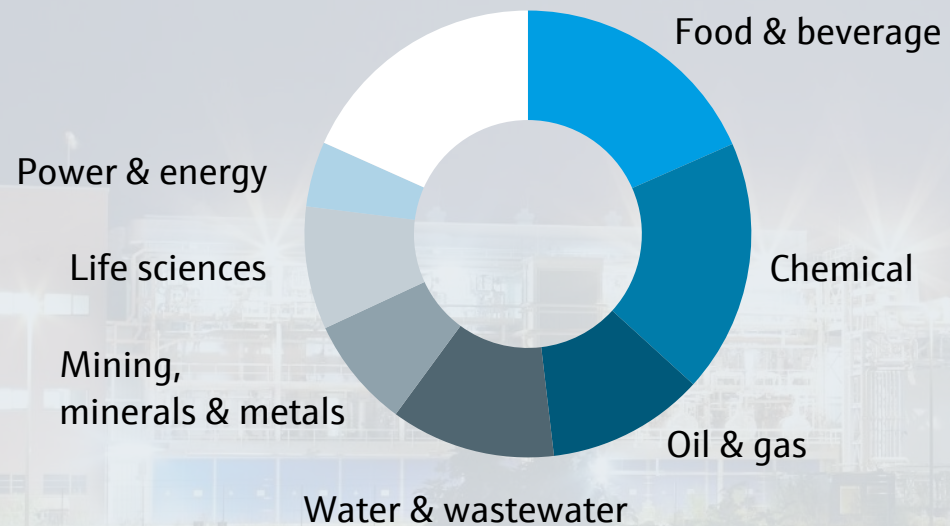
Our customers benefit from our experience when solving their challenges



## Strategic focus on industries

### Our business by industry

Our offer covers a wide range of requirements and needs





## Food & beverage industry



### The value for our customers

- Ensuring food safety
- Increased efficiency in production
- Higher quality through inline measurements

2.0 bil.

more people will need to be fed in 2050



## Chemical industry

### The value for our customers

- Efficient process control
- Increased plant availability
- Ensuring plant safety

>200 mil. tonnes

of fertilizers will be in demand  
globally in 2026 (estimate)





## Water & wastewater industry

### The value for our customers

- Safeguarding water quality
- Energy-efficient wastewater treatment
- Smart water network management

>771 mil. people

today do not have adequate access  
to clean drinking water



## Oil & gas industry

### The value for our customers

- Improved plant availability
- Better process control
- Increased plant safety

57%

of the world's energy needs  
are met with oil and gas





## Life sciences industry

### The value for our customers

- Faster time to market through standardization and data consistency
- Enhanced control of biotechnological processes

10–15 years

it takes on average to bring a new active ingredient to market





## Mining, minerals & metals industry

### The value for our customers

- Higher yield, more efficiency
- Monitoring of critical processes
- Transparency in complying with environmental regulations

35

different minerals and metals are  
used in modern electrical devices





## Power & energy industry

### The value for our customers

- Maximum plant availability
- Reliable process control
- Increased economic efficiency

–68%

in spare parts inventory due to  
optimized installed base



...and how can we help to improve your processes?

Visit us at [www.endress.com](http://www.endress.com)

